

# Incorporation of Competition Among Retailers in a Supply Chain Model with Carbon Emission Reduction Technology

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**Abstract**—As days are progressing the effect of global warming increases rapidly through-out the world. It is a bigger threat for not only human being but also for the whole animal kingdom. If we look deeply into the reason behind global warming, there are some gases behind it. In this regard, the most harmful gas which is responsible for global warming is  $CO_2$ . Emission of carbon from different industry helps in formation of  $CO_2$ . So, utility of carbon emission reduction technology is indispensable for both developed and developing countries. Different Governments consider the act of reduction of carbon emission level by applying some technology as a social responsibility. Very often this technology is termed as Green technology. Also, in many situations upper bound of carbon emission level is specified to arisen more consciousness among the people. A mathematical model has been framed incorporating Green technology. Solution procedure under different structures is discussed. Numerical example has been provided illustrating this model.

**Index Terms**—Supply Chain, Price Competition, Multiple Retailers, Green Technology, Carbon Tax.

## I. INTRODUCTION

Carbon emission is a major environmental issue for inhabitants of the earth. Government of different countries are framing rules and regulations to restrict carbon emission level. Even if they are imposing taxes for extra carbon emission from industries with respect to a pre-determined upper bound of emission level. Activities in supply chain are also affected by the event of carbon-emission.

N. Absi et al. [1] studied problem of lot-sizing with carbon emission constraints. Dye and Yang [2] developed model for perishable goods with demand varies as length of credit period under emission constraints. An et al. [3] compared Green credit financing with Trade credit financing in supply chain environment under the limits of carbon emission. The effect imposed by carbon tariff on global emission control was portrayed in the work of Fang et al. [4]. The usage of Green technology to reduce carbon emission in a vendor

managed inventory system was studied by Bai et al. [5]. He et al. [6] examined direct and cross effects when consumer demand is sensitive with respect to selling price, reduced carbon emission level and delivery time. Lee and Choi [7] developed a supply chain model where both supplier and buyer were both exerting efforts for reducing emissions. In that work the demand is influenced by both members effort level. Sarkar et al. [8] showed that if quality of production improves then it would have a positive effect on reduction of carbon emission level. Mandal and Pal [9] incorporated two tier credit facility in a green supply chain environment. Pal et al. [10] determined optimal decisions in a dual channel green supply chain along with competitive attitude of chain members. They also considered different centralized and decentralized approaches.

Noteworthy works of Hovelaque and Bironneau[11], Sarkar et al.[12], Song et al.[13] and Li[14] in this direction should be mentioned.

## II. BASIC ASSUMPTIONS WITH NOTATIONS

- Here the supply chain consists of a manufacturer ( $M$ ) and two retailers ( $R_1$  and  $R_2$ ).
- Manufacturer produces quantity  $Q$  and sells  $Q_1$  quantity to the retailer  $R_1$  and  $Q_2$  to  $R_2$ . So  $Q = Q_1 + Q_2$ .
- Wholesale price of the manufacturer is  $W$  to both of the retailers.
- Retailers are involved in competition among themselves based on selling prices.
- Manufacturer invest in Green technology to reduce carbon emission during production period.  $\epsilon$  is the level of carbon emission from each unit without applying green technology. After application of Green technology carbon emission level is reduced by  $\epsilon$ . As a matter of fact, using Green technology carbon emission level reached at  $1-\epsilon$ .
- Production cost of one unit of manufacturer is  $C_p$
- Carbon tax per unit per level is  $C_E$ .
- Retailer  $R_1$  sells product per unit at a price  $S_1$  while  $R_2$  is selling at a price  $S_2$  to the customers.
- $D_1$  is the demand rate for the retailer  $R_1$ . It depends on both  $S_1$  and  $S_2$ . In fact,  $D_1$  is a monotonic decreasing function of  $S_1$  and monotonic increasing function of  $S_2$ . In simple words, own selling price has negative impact while competitors selling price has positive impact. Exact form of  $D_1$  is given below.

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- $D_1 = D_1(S_1, S_2) = A_1 - A_2S_1 + A_3S_2 + A_4 \in$
- Similarly,  $D_2$  is the demand rate for the retailer  $R_2$ . It is given by  $D_2 = D_2(S_1, S_2) = F_1 - F_2S_2 + F_3S_1 + F_4 \in$
- Reduced carbon level has a positive impact on customer demand rate.
- $L, L_1, L_2$  are set up cost of manufacturer, retailer  $R_1$  and retailer  $R_2$  respectively.
- $H, H_1, H_2$  are holding cost per unit of manufacturer, retailer  $R_1$  and retailer  $R_2$  respectively.
- Decision variables for the manufacturer is production quantity ( $Q$ ) and carbon emission reduction level ( $\epsilon$ ).
- Decision variable for retailer  $R_1$  is  $S_1$ .
- Decision variable for retailer  $R_2$  is  $S_2$ .
- $\pi_M, \pi_{R_1}, \pi_{R_2}$  are profit functions cost of manufacturer, retailer  $R_1$  and retailer  $R_2$  respectively.
- Production rate of manufacturer is  $P$  which is constant and production time is  $T_P$
- Cycle length of retailer  $R_1$  is  $T_1$  and that of retailer  $R_2$  is  $T_2$ .
- $I_M, I_{R_1}, I_{R_2}$  are inventory levels of manufacturer, retailer  $R_1$  and retailer  $R_2$  respectively at any time  $t$ .

### III. FORMULATION OF MATHEMATICAL MODEL

Formulation from manufacturer's perspective

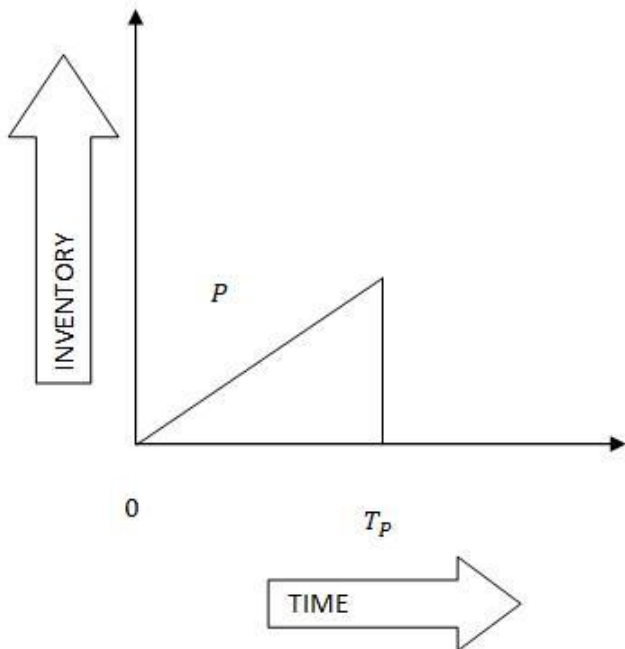


Figure1: Manufacturer time weighted inventory

The differential equation associated with manufacturer inventory level

$$\frac{dI_M}{dt} = P \text{ subject to } I_M(0) = 0 \quad (1)$$

Solving this equation, we have manufacturer inventory level at any time  $t$  as

$$I_M(t) = Pt \quad (2)$$

Total holding cost of the manufacturer for the time interval  $[0, T_P]$  is given below

$$= H \int_0^{T_P} I_M(t) dt = \frac{H Q^2}{2 P} \text{ [Using (2) and } T_P = \frac{Q}{P} \text{]} \quad (3)$$

Manufacturer average profit

$$= \pi_M = \frac{1}{T_P} [\text{Earned sells revenue from retailers} -$$

Set up cost - Production cost - Holding cost -

Cost for investment in Green technology -

$$\text{Cost for carbon tax for extra carbon emission}] = \frac{1}{T_P} \left[ W Q - L - C_P Q - \frac{H Q^2}{2 P} - \frac{1}{2} k Q \epsilon^2 - C_E (1 - \epsilon) Q \right] \quad (4)$$

Formulation from retailer  $R_1$  end,

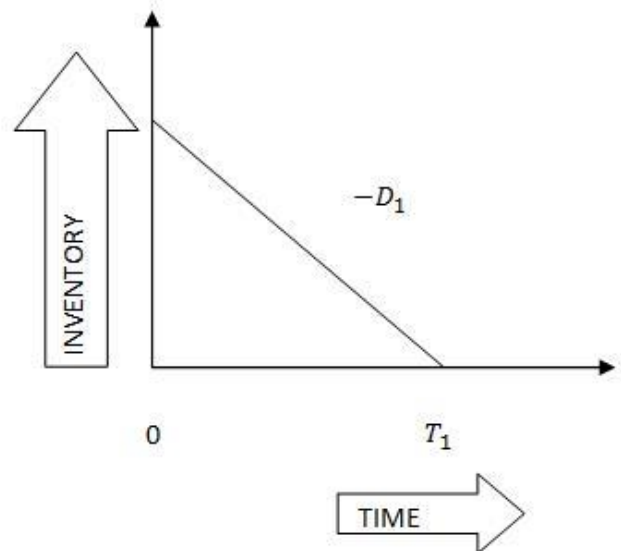


Figure 2: Retailer  $R_1$  time weighted inventory

The differential equation governing retailer  $R_1$  inventory level for the time interval  $[0, T_1]$  is given by

$$\frac{dI_{R_1}}{dt} = -D_1 \text{ with } I_{R_1}(0) = Q_1 \quad (5)$$

Solution of the above differential equation gives

$$I_{R_1}(t) = Q_1 - D_1 t \quad (6)$$

Using the terminal condition  $I_{R_1}(T_1) = 0$ , we get the cycle length of the retailer  $R_1$  as

$$T_1 = \frac{Q_1}{D_1} \quad (7)$$

Holding cost for the retailer  $R_1$  for the time interval  $[0, T_1]$  is expressed as

$$= H_1 \int_0^{T_1} I_{R_1}(t) dt = \frac{H_1 Q_1^2}{2 D_1}$$

Retailer  $R_1$  has the average profit

$$= \pi_{R_1}$$

$$= \frac{1}{T_1} [\text{Collected sales revenue} - \text{Set up cost} - \text{Holding cost}]$$

$$= \frac{1}{T_1} \left[ Q_1(S_1 - W) - L_1 - \frac{H_1}{2} \frac{Q_1^2}{D_1} \right] \quad (8)$$

In a similar manner retailer  $R_2$  has the profit function

$$= \pi_{R_2}$$

$$= \frac{1}{T_2} \left[ Q_2(S_2 - W) - L_2 - \frac{H_2}{2} \frac{Q_2^2}{D_2} \right] \quad (9)$$

#### IV. SOLUTION METHODOLOGY

This model can be framed in two approaches. One is centralized approach other is decentralized approach.

##### IV.A CENTRALISED APPROACH

In this approach the decision is made jointly by the members of the chain.

Let  $\pi_C$  denote the profit function of this approach. Then its expression is as follows

$$\pi_C = \pi_M + \pi_{R_1} + \pi_{R_2} \quad (10)$$

Solving four equations

$$\frac{\partial \pi_C}{\partial Q} = 0, \frac{\partial \pi_C}{\partial \epsilon} = 0, \frac{\partial \pi_C}{\partial S_1} = 0, \frac{\partial \pi_C}{\partial S_2} = 0$$

we get values of decision variables

$$Q = Q^*, \epsilon = \epsilon^*, S_1 = S_1^*, S_2 = S_2^*$$

The solution will be optimal if the eigen-values of the following Hessian matrix ( $HC_1$ ) are negative.

$$HC_1 = \begin{bmatrix} \frac{\partial^2 \pi_C}{\partial Q^2} & \frac{\partial^2 \pi_C}{\partial Q \partial \epsilon} & \frac{\partial^2 \pi_C}{\partial Q \partial S_1} & \frac{\partial^2 \pi_C}{\partial Q \partial S_2} \\ \frac{\partial^2 \pi_C}{\partial Q \partial \epsilon} & \frac{\partial^2 \pi_C}{\partial \epsilon^2} & \frac{\partial^2 \pi_C}{\partial S_1 \partial \epsilon} & \frac{\partial^2 \pi_C}{\partial S_2 \partial \epsilon} \\ \frac{\partial^2 \pi_C}{\partial Q \partial S_1} & \frac{\partial^2 \pi_C}{\partial S_1 \partial \epsilon} & \frac{\partial^2 \pi_C}{\partial S_1^2} & \frac{\partial^2 \pi_C}{\partial S_1 \partial S_2} \\ \frac{\partial^2 \pi_C}{\partial Q \partial S_2} & \frac{\partial^2 \pi_C}{\partial S_2 \partial \epsilon} & \frac{\partial^2 \pi_C}{\partial S_1 \partial S_2} & \frac{\partial^2 \pi_C}{\partial S_2^2} \end{bmatrix} \quad (11)$$

##### IV.A DECENTRALISED APPROACH

There may be many decentralized approaches. Here in this work we discuss Manufacturer Stackelberg approach.

In this approach manufacturer is the leader and both retailers are followers. First followers determine their optimal strategy. Based on that manufacturer(leader) determine his optimal policy.

Retailer  $R_1$  determine his optimal selling price  $S_1 = S_1^*$  by solving the equation

$$\frac{\partial \pi_{R_1}}{\partial S_1} = 0$$

$$\frac{\partial^2 \pi_{R_1}}{\partial S_1^2} \Big|_{S_1=S_1^*} < 0$$

In a similar fashion, retailer  $R_2$  determine his optimal selling price  $S_2 = S_2^*$ .

Then manufacturer will optimize his profit function substituting  $S_1 = S_1^*, S_2 = S_2^*$

#### V. NUMERICAL EXAMPLE

The values of parameter given in a tabular form.

Parameter	Values
$A_1$	400

$A_2$	9
$A_3$	4
$A_4$	8
$F_1$	300
$F_2$	12
$F_3$	7
$F_4$	5
$W$	25
$L$	2000
$L_1$	800
$L_2$	780
$H$	1
$H_1$	0.75
$H_2$	0.80
$C_P$	7
$P$	600
$k$	3
$C_E$	0.8
$Q_1$	0.48 Q
$Q_2$	0.52 Q

##### V. A RESULTS FOR CENTRALISED APPROACH

DECISION VARIABLES	VALUES
$Q^*$	1328.7
$\epsilon^*$	0.4414
$S_1^*$	53.32
$S_2^*$	45.72
PROFIT FUNCTION	VALUES
Manufacturer profit ( $\pi_M$ )	8789.03
Retailer $R_1$ profit ( $\pi_{R_1}$ )	2643.61
Retailer $R_2$ profit ( $\pi_{R_2}$ )	2208.48
Total profit considering all members( $\pi_M + \pi_{R_1} + \pi_{R_2}$ )	13641.12

Solutions are optimal as eigen-values of  $HC_1$  are  $-1800.05, -32.40, -9.54, -0.0013$ .(all negative).

##### V. B RESULTS FOR DECENTRALISED APPROACH

DECISION VARIABLES	VALUES
$Q^*$	1549.19
$\epsilon^*$	0.2666
$S_1^*$	43.89
$S_2^*$	38.34
PROFIT FUNCTION	VALUES
Manufacturer profit ( $\pi_M$ )	8834.81
Retailer $R_1$ profit ( $\pi_{R_1}$ )	2580.29
Retailer $R_2$ profit ( $\pi_{R_2}$ )	1515.59
Total profit considering all members( $\pi_M + \pi_{R_1} + \pi_{R_2}$ )	12930.69

$\frac{\partial^2 \pi_{R_1}}{\partial S_1^2} \Big|_{S_1=S_1^*} = -18$  ,  $\frac{\partial^2 \pi_{R_2}}{\partial S_2^2} \Big|_{S_2=S_2^*} = -24$  and eigen values of the hessian matrix associated with manufacturer profit

$$\begin{bmatrix} \frac{\partial^2 \pi_P}{\partial Q^2} & \frac{\partial^2 \pi_P}{\partial Q \partial \epsilon} \\ \frac{\partial^2 \pi_P}{\partial Q \partial \epsilon} & \frac{\partial^2 \pi_P}{\partial \epsilon^2} \end{bmatrix} \text{ are } -1800, -0.000645497$$

All these above things confirm optimality of the solution.

This numerical section is developed with the help of MATHEMATICA SOFTWARE.

## VI. CONCLUSION

In this work of mathematical modeling Green technology along with its effect has been incorporated. It also features with rivalry among retailers in terms of selling price. Proposed model is solved under two different approaches namely centralized and decentralized. From numerical study it reveals that total profit, considering all members profit, is much in centralized system rather than decentralized system. But manufacturer is more gainer in the decentralized approach which he leads.

There are many scopes for future extension of this model. This model can be extended for perishable goods. Different rates of deterioration for different members should be taken into consideration. Another interesting way of study if demand rate is taken as random in nature.

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